

West Avenue Elevated Storage Tank Rehabilitation Painting Project

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Non- Mandatory Pre-Submittal
Meeting

October 23, 2020

MAKING SAN ANTONIO
WATERFUL 

WebEx Meeting Information

- With the switch to an online WebEx meeting, attendees can:
 - Access the presentation thru the WebEx link to follow along real-time
 - Access via phone and follow along with the PowerPoint posted on the SAWS web at:

https://apps.saws.org/business_center/ContractSol/Drill.cfm?id=3896&View=Yes

- Use the chat feature in WebEx and SAWS will read questions aloud
- Please mute your devices during the meeting

Oral Statements

Oral statements or discussion during the pre-submittal meeting today will not be binding, nor will it change or affect the terms or conditions within the Plans and Specifications of this Project. Changes, if any, will be addressed in writing only via an Addendum.

Meeting Agenda

- General Information
- SMWVB Requirements
- Contract Solicitations Website
- Vendor Registration
- Contract Requirements
- Required Experience
- Evaluation Process
- Evaluation Criteria
- Proposal Packet Preparation
- Addendums
- Key Dates
- Communication Reminders
- Proposal Due Date
- Project Overview
- Contact Information

General Information

- This is a Non-Mandatory pre-submittal meeting
- This presentation will be posted to the SAWS website
- The construction estimate is \$2,588,700.00
- Construction services being procured through Request For Competitive Sealed Proposal (RFCSP) under Texas Government Code 2269
- Construction duration is 270 calendar days

Aspirational SMWVB Goal

Industry	Aspirational SMWB Goal
Construction	20%

The aspirational SMWVB goal is 20% of your total Price Proposal

Accepted SMWVB Certification Agency

- **South Central Texas Regional Certification Agency**

(Includes the Texas Historically Underutilized Business “HUB” Program, MBE, WBE, SBE)

Minimum Qualifications for SMWVB recognition:

- SBE-Certified (even MBEs and WBEs)
- ***Local office or local equipment yard***

Good Faith Effort Plan (GFEP) FAQs

- **Q: Is the 20% SMWVB goal mandatory?**

A: No, but we ask prime contractors to do their best with good faith outreach efforts. If the goal is not met, proof of outreach efforts is required with the submittal.

- **Q: What if I am having trouble finding SMWVB subcontractors?**

A: Please email the SMWVB Program Manager with the scopes of work you are seeking. You will receive lists of local SMWVB-certified firms to contact.

- **Q: What if my business is SMWVB-certified? Do I need to find SMWVB subs?**

A: If your firm is SMWVB-certified, you will most likely meet the goal. However, the GFEP is a required document, and a good faith outreach effort is still necessary.

- **Q: Do I need to include all my subcontractors in the GFEP or just those that qualify towards the SMWVB goal?**

A: All subcontractors need to be included in the GFEP, even those that may not count towards the SMWVB goal.

- **Q: What if I have questions about the GFEP?**

A: Please contact the SMWVB Program Manager at 210-233-3420, or at Marisol.Robles@saws.org. GFEP questions can be asked at any time before the submittal is due.

SMWVB Scoring: SIR-10 & SIR-11

Proposed SAWS Construction Alternative Delivery Method SMWB Scoring:

All respondents may earn the maximum number of SMWB points (10 points). Firms may use any combination of points below when attempting to meet the SMWB goals. Self-performance and subcontracting may be used to achieve the aspirational goals and earn points. SMWB prime contractors and/or subcontractors must be certified by the South Central Texas Regional Certification Agency, and must have a local presence in the San Antonio Metropolitan Statistical Area in order to be eligible for SMWB points.

A. M/WBE Scoring Method: 10 Points (By percentage) 20.00% M/WBE Goal

- MBE Participation Percentage between 1% and 4.99%: 1 Point
- MBE Participation Percentage between 5% and 9.99%: 2 Points
- MBE Participation Percentage between 10% and 14.99%: 4 Points
- MBE Participation Percentage between 15% and 16.99%: 5 Points
- MBE Participation Percentage between 17% and 19.99%: 8 Points
- MBE Participation Percentage meeting or exceeding 20.00%: 10 Points

B. SBE (Non-M/WBE) Scoring Method: 5 Points (By percentage) 5% SBE Goal

- SBE Participation Percentage between 1% and 1.99%: 1 Point
- SBE Participation Percentage between 2% and 2.99%: 2 Points
- SBE Participation Percentage between 3% and 3.99%: 3 Points
- SBE Participation Percentage between 4% and 4.99%: 4 Points
- SBE Participation Percentage meeting or exceeding 5.00%: 5 Points

C. Optional: Prior subcontractors/supplier utilization compliance averages for the past 2 years may be considered when totaling the SMWB score, based upon data from the Subcontractor Payment & Utilization Reporting (SPUR) System. This applies to SMWB and Non-SMWB Prime Contractors' utilization of their SMWB subcontractors/suppliers.

Up to 3 points may be deducted from the SMWB score for discrepancies between the pledged SMWB goal, and the current/ongoing actual utilization of SMWB subcontractors/suppliers on recent SAWS projects. This option does not apply to workorder/unspecified contracts.

Post Award: Subcontractor Payment & Utilization Reporting (S.P.U.R.) System

1. Subcontractor & Supplier Payment Tracking
2. Subcontractor and Supplier Additions or Substitutions
3. LCP Tracker
4. Must be Current and Accurate before Retainage is released

<https://saws.smwbe.com>

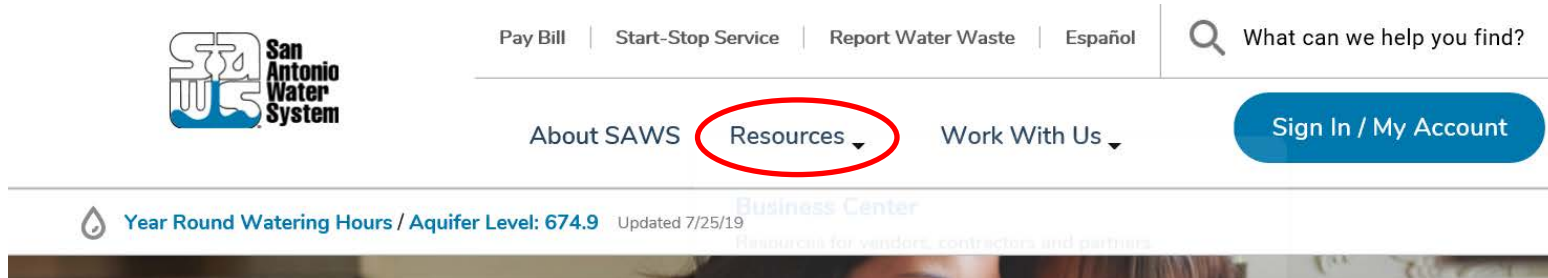


The screenshot displays the homepage of the San Antonio Water System's Subcontractor Payment & Utilization Reporting System. The page features a blue header with the San Antonio Water System logo on the left, "OUR MAIN SITE" in the center, and a "CONTACT SUPPORT" button on the right. The main content area has a background image of industrial water treatment equipment. The title "Subcontractor Payment & Utilization Reporting System" is prominently displayed in white text, with a "Log In" button below it. Below the title, there are three columns of links: "System Training" (with a description and a "Training" button), "About the System" (with a description and an "Information for Vendors" button), and "Account Access" (with a description and buttons for "Account Lookup" and "Forgot Password"). At the bottom, a footer states: "The Subcontractor Payment & Utilization Reporting System is powered by B2CNow Software © Copyright 2018."

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Contract Solicitations Website – Recent Changes

- To locate the Contract Solicitations website choose Resources




- At the drop down menu choose Contract Solicitations



Contract Solicitations Website – Recent Changes


- Choose the specific project
- The following buttons are now located under the advertisement:
 - Notify Me
 - Plan Holder's List
 - Downloads
 - Plans
 - Specs
 - Addendums
 - Geotechnical Data Report






**Non-Mandatory
Pre-Bid Meeting**
10:00 AM, Tuesday Aug. 6, 2019

San Antonio Water System Customer Service
Building, 2800 U.S. Hwy 281 N, San Antonio,
Texas 78212; Conference Room CR-C145



Notify Me
Receive updates sent straight to your inbox.


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Plan Holders List
View plan holders list.

[View List](#)

Downloads

Specifications 
Jul. 31, 2019
Note: You must be logged in to access this document.

Plans 
Jul. 31, 2019
Note: You must be logged in to access this document.

Vendor Registration & Notification (VRN)

- Please register through SAWS Vendor Registration Program on the SAWS website at www.saws.org to ensure access to the latest information
- To receive updates on specific projects, registered vendors must 'Subscribe' to the project by selecting the project, and clicking 'Subscribe' under the Notify Me box

https://apps.saws.org/Business_Center/Contractsol/



Notify Me

Receive updates sent straight to your inbox.



Subscribe

Contract Requirements

Prevailing Wage Rate and Labor Standards – Section 2.10 of the General Conditions

- Certified payroll to be submitted on weekly basis
- Wage decisions are included within the specifications
- Contractors to utilize LCP Tracker
- Site visits are random and unannounced
- Interviews will be conducted and will be private & confidential
- Payroll records are subject to review
- All apprenticeship programs will need to be approved by Department of Labor prior to starting
- Contractors are responsible for sub-contractor payroll
- Late payrolls delay contractor payments from SAWS

Contract Requirements

- Insurance requirements are found in Section 5.7 of the GCs
 - Pollution Liability & Installation Floater (in lieu of Builder's Risk) is required
 - Maintain insurance coverage during the construction of this Project
- Insurance must be compliant prior to executing the contract
- SAWWS will ask for insurance prior to Board award to expedite execution of the contract
 - Any deficiencies must be corrected prior to Board award

Contract Requirements

- Baseline Schedule
 - NTP date of **January 22, 2021**
- Evaluation Criteria Form with Proposal
- Liquidated Damages of \$1,170.00 per day*
- Contract duration 270 calendar days

* Will change via Addendum

Required Experience

- Respondents should have the following experience to submit a proposal:
 - Tank painting and rehabilitation is primary business for at least 5 continuous years
 - Cleaning and surface preparation and repainting of the interior and exteriors surfaces for elevated storage water tanks
 - Containment Class IA with scaffolding
 - Structural improvements
 - Detailed requirements are included in the SIR and Evaluation Criteria Forms, which must be completed by the contractor

Evaluation Process

- Technical Evaluation Committee (TEC) will score the proposals based on the evaluation criteria published in the Supplementary Instructions to Respondents to determine the Respondent who can provide the best value to SAWWS
- Price will be calculated (lowest price receives the highest points) and added to final scores
- SMWB will be added to final scores
- Selection Evaluation Committee reviews final scores
- Negotiations, if any
- Board award

Evaluation Criteria

Criteria	Weight	Pg. No.
Team Qualifications and Experience	20%	SIR-3
Quality, Reputation, and Ability to Deliver Projects on Schedule and within Budget	20%	SIR-5
Project Approach including Delivery Schedule	15%	SIR-7
Price Proposal	35%	SIR-9
Small, Minority, and Woman-owned Business Participation	10%	SIR-9
TOTAL	100%	

Evaluation Criteria

Provide all information requested from the Supplementary Instructions to Respondents

- Team Qualifications and Experience
 - Organization Structure and Information on Prime Contractor
 - Proposed Team Structure and Key Personnel Roles and Responsibilities
 - Qualifications and Experience of Key Personnel Proposed for this project
- Quality, Reputation, and Ability to Deliver Projects on Schedule and within Budget
 - Prime Contractor 5 Similar Projects demonstrating On-time completion in the past ten (10) years
 - 2 projects demonstrating Subcontractor(s) Performance on Similar Projects in the past five (5) years

Evaluation Criteria

Provide all information requested from the Supplementary Instructions to Respondents

- **Project Approach, Schedule, and Availability**
 - Project Approach
 - Project Schedule and Unforeseen Conditions
 - Availability of Key Personnel and Equipment
 - Safety Information for Prime Contractor and Subcontractor(s)

Evaluation Criteria

Price

- Lowest total price will receive all of the 35 points.
- Remaining proposals will receive points based on comparison to the lowest price proposal.

Proposal Packet Preparation

- Review Instructions to Respondents and Supplementary Instructions to Respondents
- Utilize the Proposal Response Checklist*
 - 3 files required for electronic submittal
 - Follow file naming convention
- Utilize Provided Evaluation Criteria Forms
 - Fillable form in Word is provided on SAWS website

*Will be revised via Addendum

EVALUATION CRITERIA FORM

The intent of this document is to provide Respondents a structure for their responses. While there are page limits for this solicitation, there are no character limitations.

Respondents should provide answers to the questions below in the order and spaces provided to ensure continuity between Respondent's submissions.

When responding to the questions below, Respondents should use the space provided in this form, unless otherwise indicated.

If all fields are not completed, the proposal may be deemed non-responsive.

1. Team Qualifications and Experience (15 Points)

a. Organizational Structure and Key Information of the Prime Contractor

Prior to responding to this section, refer to the Supplementary Instructions to Respondents for definitions and other requirements.

- Provide current business organizational structure, type of business structure, and stability of organization.
- Provide total number of employees and annual company revenues as of December 31, 2019.
- Provide the Debarment history for the company for the last ten (10) years.
- Provide any litigation, arbitration, and claims history for the last three (3) years and any litigation, arbitration, and claims history with SAWS regardless of the year they occurred.
- Indicate the number of years performing contracting/construction work under current legal business name and/or previous legal business name(s).
- Provide a clear description of the proposed team identifying Key Subcontractor(s), their role on the project, and teaming history. If the Prime Contractor has not worked previously with proposed Key Subcontractor(s), describe the proposed approach for ensuring successful completion of the project in accordance with Contract Documents.

SAN ANTONIO WATER SYSTEM
W-1 Leon Creek: Hwy 151 to Hwy 90 - Upper Segment
ECF-1

Proposal Packet Preparation

- Thoroughly review scope and ensure project examples and key personnel resumes clearly show similar experience
- Required Experience
 - Proposal should demonstrate a clear picture of Project Team experience and capabilities (Org chart, projects, and resumes for Key Personnel and Key Subcontractors) performing a similar scope of work as in this RFCSP
- Thoroughly review evaluation criteria and respond with all required information to maximize points
- Avoid “boilerplate” responses for narrative portions of the proposal

Proposal Packet Preparation

- Double check all mathematical calculations and verify all extensions
- Addendums are acknowledged on the Price Proposal
- Ensure Mobilization Line Item does not exceed the percentage allowed
- References and contact information must be valid
 - Confirm phone numbers and email addresses
 - Project references are the project owners, not consultants, or other contractors
- Ensure required documents are submitted and signed (i.e. Respondent Questionnaire, CIQ, etc.)

Addendums

- Addendum 1 issued on 10/16/20
 - Modified Proposal Opening Date and FTP Request Date
- Addendum 2 is forthcoming
 - Revise Liquidated Damages
 - Remove/replace Proposal Checklist
 - Remove/replace a section of the Supplementary Instructions to Respondents (requesting hard copies)
 - Remove Rigger's Liability

Key Dates

- October 23, 2020 by 4:00 PM **Questions Due**
- November 4, 2020 by 4:00 PM **Addendum Posted to SAWS Website**
- November 10, 2020 by 11:00 AM **Last chance to request FTP Site**
- November 11, 2020 by 11:00 AM **Proposals Due**
- November 2020 **Proposals Evaluated**
- November 2020 **Negotiations, if any**
- January 2021 **SAWS Board Approval and Award**
- January 22, 2021 **NTP Issued**



Communication Reminders

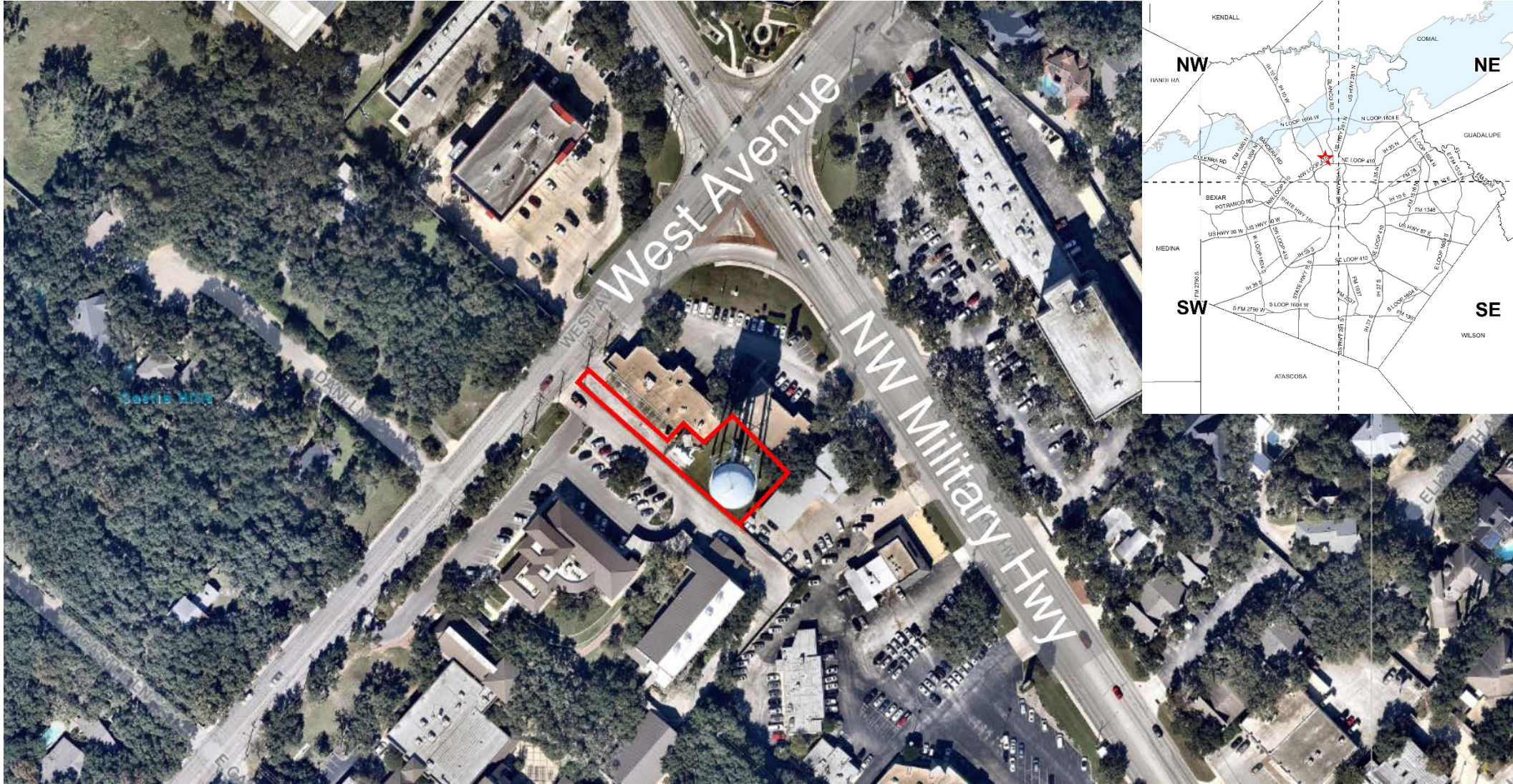
- There shall not be any communication with the following during the Proposal period:
 - ✓ Design Engineer (Tetra Tech)
 - ✓ SAWS Project Manager or Project Engineer
 - ✓ Any other SAWS staff
 - ✓ City Council member or staff
 - ✓ SAWS Board of Trustees
- This includes phone calls, emails, letters, or any direct or indirect discussion of the Proposal

Proposal Due Date

- Proposals due no later than **11:00 AM CDT November 11, 2020**
- **Electronic Proposals Only***
- Follow specific electronic proposal delivery instructions:
 - Request the FTP Site for Upload no later than November 10, 2020 at 11:00 AM
 - Follow naming convention provided in the Respondent Proposal Checklist for all 3 files
 - Late responses will not be accepted and will not be opened
 - A WebEx proposal opening meeting will be held November 11, 2020 at 11:00 AM

*Modified via Addendum

West Avenue Tank Site Location



West Avenue Elevated Storage Tank Rehabilitation Painting Project



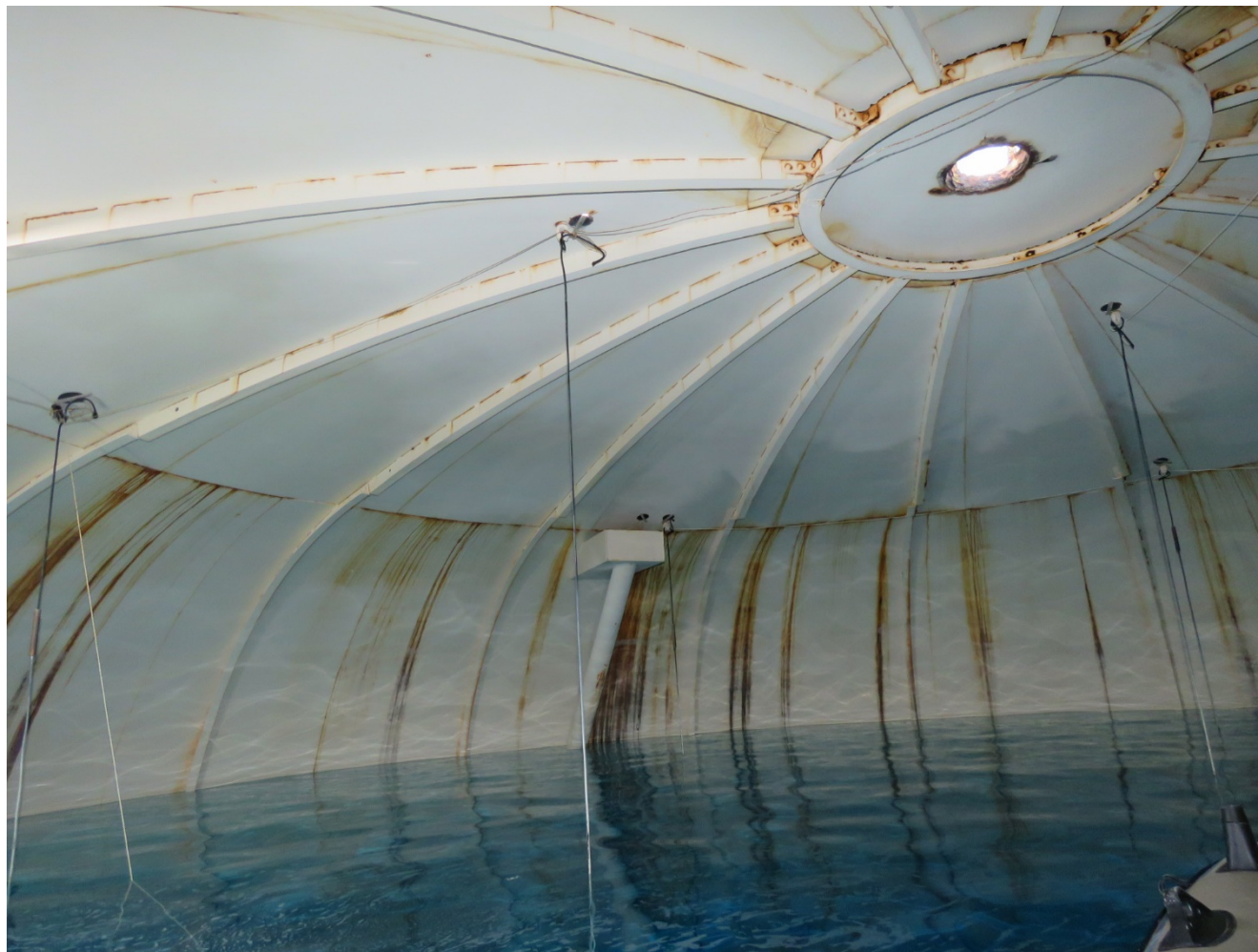
Project Features

- Elevated Storage Tank Rehabilitation
 - Class I Containment Required
 - Lead Paint Removal

Coating System



Class IA Containment Required



West Avenue Elevated Storage Tank Rehabilitation Painting Project

Access Ladders



West Avenue Elevated Storage Tank Rehabilitation Painting Project

Balcony



Manways



Tank Overflow



Legs and Wet Riser



West Avenue Elevated Storage Tank Rehabilitation Painting Project

Vent



Site Overview



West Avenue Elevated Storage Tank Rehabilitation Painting Project

Site Overview



West Avenue Elevated Storage Tank Rehabilitation Painting Project

General Site Photos



West Avenue Elevated Storage Tank Rehabilitation Painting Project

Contact Information

Contact Name	Title	Telephone Number	Email address
Stella Manzello	Contract Administrator	210-233-3854	Stella.Manzello@saws.org
Marisol V. Robles	SMWVB Program Manager	210-233-3420	Marisol.Robles@saws.org

QUESTIONS?

Reminder: Oral statements or discussion during the pre-submittal meeting today will not be binding, nor will it change or affect the terms or conditions within the Plans and Specifications of this Project. Changes, if any, will be addressed in writing only via an Addendum.

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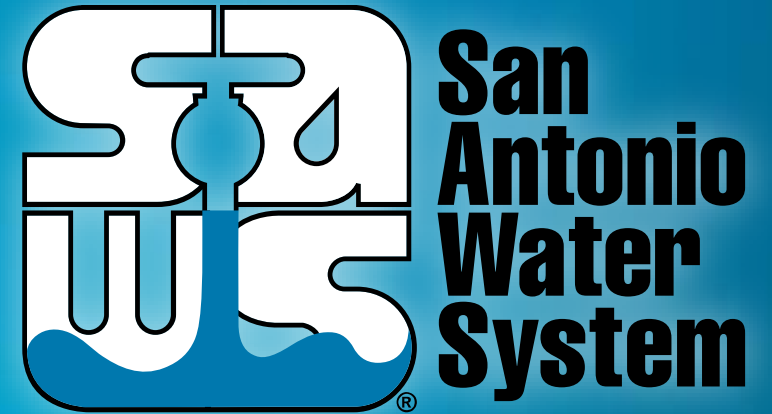
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